



ANNUAL REPORT 2020

# BMW US CAPITAL, LLC

**BMW  
GROUP**



Rolls-Royce  
Motor Cars Limited



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## Management Report

Management submits their report and the financial statements of BMW US Capital, LLC ("BMW US Capital" or "the Company") for the period ended December 31, 2020.

### Principal activities

The Company was formed on January 14, 1993, and until December 31, 2000, was a wholly owned subsidiary of BMW (US) Holding Corp., which is ultimately owned by Bayerische Motoren Werke Aktiengesellschaft (BMW AG). Effective January 1, 2001, the Company adopted a legal structure permitted under the Delaware Limited Liability Company Act dated August 1, 1999, and became a limited liability company whose sole member is BMW (US) Holding Corp, which is ultimately owned by BMW AG. The conversion of the Company to a Limited Liability Company (LLC) did not have any effect on the liabilities or obligations of the organization and did not constitute dissolution of the converting entity. The Company's purpose is to assist in the financing of business activities and in managing interest and foreign exchange risk for BMW Group and its affiliates, primarily in the U.S., and to provide services in connection therewith.

The Company's activities primarily consist of providing long and short term liquidity, inter-company funding, factoring of receivables at arm's length for BMW Group companies, being the leader of the US Dollar cash pool, and operating as the in-house bank for USD, CAD and MXN for the BMW Group. The Company aims to minimize the risks from changes in interest rates and foreign exchange rates. Protection against such risks is primarily provided by hedging through financial instruments with matching maturities, amounts and other properties. Derivative financial instruments are used, such as interest rate swaps, foreign exchange swaps and forward rate agreements, to reduce the risk remaining after netting.

### Business review

BMW Group achieved respectable results despite the many challenging conditions coronavirus pandemic inflicted around the world. BMW Group delivered a total of 2,325,179 BMW, MINI and Rolls-Royce brand automobiles to customers (2019: 2,537,504 units; -8.4%), once again leading the premium segment worldwide.

Due to the impact of the coronavirus crisis in the first half of 2020, deliveries were originally expected to drop significantly over the year as a whole. In the

end, however, the decrease was relatively moderate at 8.4%, largely on the back of a distinct recovery, particularly in the final quarter. A strong second six-month period also contributed significantly to the brands making up for a major part of the coronavirus-related decline in the first half of the year. Over the full year, the BMW brand delivered 2,028,841 units to customers worldwide, 7.1% below the record figure set one year earlier (2019: 2,184,939 units). MINI was also down year-on-year at 292,582 units (2019: 347,465 units; -15.8%). Following the previous year's record high, Rolls-Royce Motor Cars delivered a total of 3,756 of its ultra-luxury brand vehicles to customers in 2020 (2019: 5,100 units; -26.4%). Motorcycles segment deliveries dropped slightly to 169,272 units (2019: 175,162 units; -3.4%) due to the global pandemic.

The growing number of electrified models offered by BMW and MINI brands was again reflected in the sharply rising delivery figures recorded in 2020. Over the twelve-month period, the BMW Group sold a total of 192,662 electrified BMWs and MINIs worldwide, around one-third (31.8%) up on the previous year (2019: 146,158 units). Accordingly, electric mobility has become a significant growth driver for business. In the meantime, the BMW Group has expanded its portfolio of electrified vehicles to 14 models, which are available in a total of 95 countries worldwide. Based on its existing plans, the BMW Group will have 25 electrified models on the road by 2023. The launch of the fully electric MINI and the presentation of the BMW iX3 during 2020 will be complemented in 2021 by the first deliveries of the two fully electric models, the BMW iX and the BMW i4.

In a difficult environment dominated by the global impact of the coronavirus pandemic, business developed significantly less favorably for the Financial Services segment in 2020 compared to one year earlier, a fact reflected in a 24.1% drop in profit before tax to €1,725 million (2019: €2,272 million). As reported in previous quarters, this development was primarily due to the recognition of risk provisioning expenses for credit and residual value risks, thereby reducing reported earnings over the course of the twelve-month period. Due to the impact of the coronavirus pandemic, the segment's total business volume in balance sheet terms decreased moderately by 6.8% to €133,093 million (2019: €142,834 million). The contract portfolio under management at December 31, 2020 comprised 5,981,928 contracts and was therefore at a similar level to one year earlier (2019: 5,973,682 contracts; +0.1%).



Due to coronavirus-related dealership closures, Group revenues were down 5% to €98,990 million compared to previous year of €104,210 million. Group earnings before tax (EBT) decreased by 26.6% to €5,222 million (2019: €7,118 million). The Group net profit decreased by 23.3% to €3,857 million (2019: €5,022 million).

Regarding BMW US Capital, it is important to highlight that the net result arises predominantly from the net interest margin between funding provided to affiliates and the cost of funds from the Company's borrowings, along with the fair value gain or loss from financial instruments. BMW US Capital, in October 2020 updated its business model and implemented a liquidity fee to be received from BMW AG. The Company reported a loss before taxation of \$89.0 million, a decrease of \$0.70 million, compared to the loss before taxation for December 31, 2019 of \$88.3 million. The slight decrease was mainly driven by the implications of the coronavirus pandemic on the interest rate environment.

The Company applies IFRS 9 for the valuation of its financial instruments. IFRS 9 requires that all derivative instruments be recorded on the statements of financial position at their respective fair values upon initial recognition. Fair value changes are reflected in the statements of comprehensive income / (loss). Further details can be found in the appropriate footnotes throughout the report.

The progress of the Company is monitored by financial and non-financial data on a regular basis with emphasis on key performance indicators, including net interest margin, and loan outstanding at the reporting date. These key performance indicators are reviewed and adjusted regularly in line with the requirements of the business.

### Outlook

According to the latest assessment of the International Monetary Fund (IMF), the global economy is projected to grow by 5.5% in 2021. Many countries are expected to continue implementing a comprehensive range of monetary and fiscal policy measures in 2021, in a bid to boost economies battered by the coronavirus pandemic. Moreover, post-lockdown catch-up effects could generate additional momentum. Ultimately, however, the actual growth rate will depend heavily on the success of the vaccination campaigns now underway. Potential new waves of the virus and its mutations pose an additional risk.

The eurozone economy is projected to grow by around 4.3% in 2021. The rate for Germany,

however, is likely to be somewhat lower (+3.6%). The economic outlook for the other eurozone member states is very positive in some cases, with countries such as France (+5.6%), Italy (+4.6%) and Spain (+5.7%) expected to post strong GDP growth over the forecast period.

The performance of the UK economy in 2021 will not only depend on the impact of the coronavirus pandemic, but also on that of the Trade and Cooperation Agreement reached with the EU. The latest projection for the UK economy is a growth rate of 4.6%.

The US economy is also projected to grow considerably by 4.8% in 2021. The US Federal Reserve is likely to continue pursuing its low-interest-rate policies. At the same time, the stimulus packages announced by US President Biden are expected to provide a boost to the economy.

The Japanese economy, which has also been severely affected by the pandemic, is projected to grow by 2.8% in 2021.

China was the only economy to expand slightly in 2020. With a projected rate of 8.4%, the Chinese economy is set to continue its growth course in 2021.

### International automobile markets

The pandemic will continue to have a perceptible impact on international automobile markets in 2021. Although new registrations are expected to rise to around 78 million units (+ 7.7%), overall sales are likely to remain significantly lower than before the coronavirus crisis.

Europe's automobile markets are forecast to see significant growth (12.4 million units; +4.2%), albeit still below pre-crisis levels. The latest forecast for Germany indicates that new registrations may even decline slightly (2.9 million units; -0.6%). By contrast, considerable growth is predicted for France (1.8 million units; +9.1%), Italy (1.5 million units; +9.0%) and Spain (approximately 0.9 million units; +4.3%). Likewise, new registrations in the UK are forecast to rise in 2021 (1.7 million units; +3.2%).

The negative trend in the USA is also expected to come to an end, at least for the time being. Based on current forecasts, the US market is set to grow in 2021 and reach a total of 16.0 million units (+9.8%).

According to current estimates, passenger car registrations in China are likely to rise sharply year-on-year (22.0 million units; +7.6%). The Japanese market is also expected to show a significant upward trend in 2021 (around 4.7 million units; +6.0%).

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### International motorcycle markets

The BMW Group expects worldwide motorcycle markets in the 250 cc plus class to grow slightly overall in 2021. After contracting in 2020, demand in Spain is likely to see a solid recovery. Market volumes are expected to be slightly higher in Italy and slightly lower in Germany and France. A slight contraction is also forecast for the US market. Brazil is expected to bounce back with a solid recovery. The market in China is set to grow sharply again in 2021. As in the past year, motorcycle market demand will continue to be influenced by the course of the pandemic and its impact on the global economy in 2021.

### International interest rate environment

Trade relations between the USA and China should improve under the new US administration, whilst still remaining strained. Low inflation rates give central banks sufficient headroom to continue their expansionary monetary policies. However, the rise in inflation rates since the beginning of the year, especially in the eurozone, indicates that consumer prices are also likely to increase again in the course of 2021.

Within the eurozone, the course of the pandemic and delays in the vaccine rollout suggest that the pathway back to normality could take some time yet. Any further lockdowns during the first half of the year could dampen economic growth and hold down inflation figures, potentially leaving the European Central Bank (ECB) with little flexibility to raise interest rates in 2021.

The UK's economy is not expected to improve significantly during the first quarter. Following the initial success of the vaccination program, the UK government is now looking to ease the lockdown on a cautious step-by-step basis. It remains to be seen, however, to what extent the virus mutation circulating there could cause the situation to deteriorate again. In light of the fiscal and monetary policy measures taken by the government and the Bank of England, the economy is not expected to see an upturn before the summer. It is therefore safe to assume that the Bank of England will keep interest rates stable for the time being.

In the USA, the House of Representatives has approved President Biden's 1.9 trillion dollar stimulus package aimed at countering the impact of the pandemic on the economy. Despite inflation being expected to rise in 2021, the Federal Reserve

seems determined to continue its current program of quantitative easing and leave the benchmark interest rate unchanged.

The Chinese central bank is expected to maintain an unchanged course. Despite strained trade relations with the USA, economic growth in China is likely to gather additional pace in 2021.

### Internal Control over Financial Reporting

The Company actively participates in the internal control system in place throughout the BMW Group aimed at ensuring the effectiveness of operations. It adheres to the principal features of the internal control system, in relation to the Company and its financial reporting processes. A detailed description and explanation of the internal control system is available within the BMW Group Annual Report for the year 2020.

Management assesses the design and effectiveness of the internal control over financial reporting on the basis of internal review procedures performed at regular intervals. Effective measures are implemented whenever weaknesses are identified and reported. Based on these assessments, management believes that the Company maintained effective internal controls over financial reporting during the year ended December 31, 2020.

### Principal risks and uncertainties

The management of the business and the execution of the Company's strategy are subject to a number of risks. Detailed descriptions of the main risks facing the Company and the instruments used to manage these risks are presented in the notes to the financial statements. The coronavirus pandemic will have impacts on the Company's financial performance.

### Research and development

The Company does not carry out any research and development.

### Creditor payment policy

The Company's policy concerning the payment of its trade creditors is to pay in accordance with contractual and other legal obligations.

### Members and members' interests

The members who held office during the year or subsequently were as follows:  
BMW (US) Holding Corporation,  
as the sole member

**Employees**

During the period ended December 31, 2020, the Company employed 16 persons, all of which are included within these accounts.

**Political and charitable contributions**

The company made no political or charitable contributions during the period ended December 31, 2020.

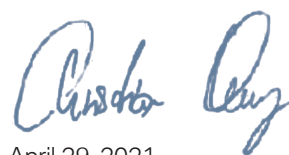
**Disclosure of information to auditors**

Management who held office at the date of approval of this management report confirms that, to the best of their knowledge and belief, there is no relevant audit information of which the Company's auditors are unaware; and management has taken all the steps that ought to have taken to make itself aware of any relevant audit information and has made such information available to the Company's auditors.

**Auditors**

The independent auditor ("certified public accountants") of BMW US Capital are PricewaterhouseCoopers GmbH, Wirtschaftsprüfungsgesellschaft, Frankfurt, Germany.

BMW US Capital, LLC



April 29, 2021  
Christian Kunz  
President

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### **Statement of Management responsibilities in respect of financial statements and the Management Report**

Management is responsible for preparing the financial statements and the Management Report in accordance with applicable laws and regulations of Luxembourg, which BMW US Capital, LLC has chosen as its Home Member State under the regulations of the EU Transparency Directive.

Luxembourg Law, pursuant to the EU Transparency Directive, requires Management to prepare audited financial statements for each financial year. Management has elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standard Board. Management makes every effort to ensure the financial statements present fairly the financial position of the Company and the performance for that period.

Management is also responsible for preparing the Management Report that complies with the law.

The financial information contained in the Management Report concerning the operations, economic performance and financial condition of the Company is subject to known and unknown risks, uncertainties and contingencies, many of which are beyond the control of the Management of the Company, which may cause actual results, performance or achievements to differ materially from anticipated results, performance or achievements. Also, the financial information is based upon Management's estimates of fair values and future costs, using currently available information. Factors that could cause such differences include, but are not limited to:

- risks of economic slowdown, downturn or recession,
- risks inherent in changes in market interest rates and spreads,
- lending conditions to companies turning to the worse, thereby increasing the cost of borrowing,

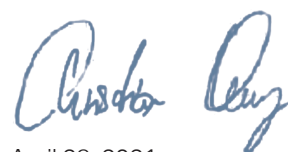
- changes in funding markets, including commercial paper and term debt,
- uncertainties associated with risk management, including credit, prepayment, asset/liability, interest rate and currency risks,
- changes in laws or regulations governing BMW US Capital, LLC's business and operations, and
- changes in competitive factors.

Management has a general responsibility to design and implement controls to prevent and detect fraud and other irregularities.

### **Responsibility Statement by the Company's legal representatives**

To the best of Management's knowledge, and in accordance with the applicable reporting principles, International Financial Reporting Standards as issued by the International Accounting Standard Board, the financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of BMW US Capital, LLC, and the Management Report includes a fair review of the development and performance of the business and the position of BMW US Capital, LLC, together with a description of the principal opportunities and risks associated with the expected development of BMW US Capital, LLC.

BMW US Capital, LLC



April 29, 2021  
Christian Kunz  
President



**To Bayerische Motoren Werke Aktiengesellschaft, Munich**

**REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS**

**Opinion**

We have audited the financial statements of BMW US Capital, LLC, Woodcliff Lake, New Jersey, which comprise the statement of financial position as at December 31, 2020, and the statement of comprehensive income / (loss), the statement of changes in member's capital and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at December 31, 2020, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board.

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Germany, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Key audit matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements for the financial year of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

In our view, the matter of most significance in our audit was as follows:

**1 Accounting treatment of hedging relationships**

Our presentation of this key audit matter has been structured as follows:

- 1 Matter and issue
- 2 Audit approach and findings
- 3 Reference to further information

Hereinafter we present the key audit matter:

**1 Accounting treatment of hedging relationships**

- 1 The company uses derivative financial instruments to hedge in particular interest rate risks in combination with foreign exchange rate risks arising from its ordinary business activities. The management's hedging policy is documented in internal guidelines and serves as the basis for these transactions. The company enters into interest rate derivatives for the purpose of achieving a desired ratio of fixed to variable interest rate exposures. Interest rate risk is mitigated by concluding interest rate swaps and cross-currency interest rate swaps.

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Derivatives are measured at fair value with changes in fair value recognized in profit or loss. The sum of all derivatives with positive fair values amounts to \$1,196 million as of the reporting date, while the sum of all derivatives with negative fair values amounts to \$ 444 million. Hedges of the exposure to changes in fair value of recognized assets and liabilities that are attributable to interest rate risk are designated as fair value hedge relationships, if hedge accounting requirements pursuant to IFRS 9 are met. When applying fair value hedge accounting the cross-currency basis spread is not designated as part of the hedge relationship. At the reporting date, the company held derivatives designated as hedging instruments with positive fair values amounting to \$1,143 million and negative fair values amounting to \$390 million.

The effective portion of the cumulative gain or loss from measuring the derivative hedging instruments at fair value is recognized in financial result (profit or loss). The cumulative gain or loss of the hedged item attributable to the hedged risk is recognized as hedged fair value in financial result. Changes in the fair value of the hedging instruments caused by changes in the cross-currency basis spread are not designated in the hedge relationship, instead these fair value changes are recognized in other comprehensive income and are accumulated in the "cost of hedging reserve". The accumulated changes due to the cross-currency basis spread are reclassified from other comprehensive income to profit or loss in the periods during which the hedged cash flows of the hedged items affect profit or loss. Insofar the reclassification of accumulated changes due to cross-currency basis spreads takes place over the duration of the hedging relationship.

As of the balance sheet date, a cumulative amount of \$516 million (before deferred taxes) was recognized as hedge fair value adjustment of designated hedged items. In the cost of hedging reserve, a cumulative amount of -\$8 million was recognized net of deferred taxes.

From our point of view these matters were of particular significance for our audit due to the high nominal amounts of hedged items as well as the extensive accounting and disclosure requirements of IFRS 9 and IFRS 7.

- 2 As part of our audit and with the assistance of our internal specialists, we assessed, among other things, the contractual and financial parameters and evaluated the accounting treatment, including the effects on profit or loss and equity, of the various hedge relationships.

Together with our specialists, we also evaluated the company's internal control system regarding derivative financial instruments, including the internal activities to record and maintain data in the treasury management system. In addition to evaluating the internal control system, we obtained bank confirmations for the hedging instruments in order to assess completeness. With regards to the assessment of the ineffectiveness of designated hedge relationships, we obtained and evaluated the quantitative assessment conducted by management. In doing so, we were able to satisfy ourselves that the requirements for applying fair value hedge accounting according to IFRS 9 were substantiated and sufficiently documented.

- 3 The company's disclosures on hedge accounting are contained in sections entitled "Basis of Preparation and Significant Accounting Policies and Practices" and "Risk Management" in the notes to the financial statements.

### Other information

Management is responsible for the other information. The other information comprises the annual report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of management for the financial statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

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From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS**

The engagement partner on the audit resulting in this independent auditor's report is Andreas Fell.

Munich, April 29, 2021

PricewaterhouseCoopers GmbH  
Wirtschaftsprüfungsgesellschaft

Petra Justenhoven  
Wirtschaftsprüferin  
(German Public Auditor)

Andreas Fell  
Wirtschaftsprüfer  
(German Public Auditor)

**BMW US Capital, LLC**  
**Statements of Financial Position**  
**Years ended December 31, 2020 and December 31, 2019**

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in thousands of dollars	Notes	2020	2019
Receivables from BMW Group companies	[3 (a)]	16,337,361	11,657,714
Derivative assets	[3 (f)]	987,571	483,755
Deferred tax assets		8,373	98
<b>Total non-current assets</b>		<b>17,333,305</b>	<b>12,141,567</b>
Cash and cash equivalents		993,754	675,939
Receivables from BMW Group companies	[3 (a)]	16,636,810	23,734,709
Derivative assets	[3 (f)]	208,297	14,412
Other assets		22	–
<b>Total current assets</b>		<b>17,838,883</b>	<b>24,425,060</b>
<b>Total assets</b>		<b>35,172,188</b>	<b>36,566,627</b>
Member's capital		11,000	11,000
Capital reserves		144,000	144,000
Accumulated other comprehensive loss		(10,607)	(15,272)
Retained earnings		(11,972)	55,445
<b>Total member's capital</b>		<b>132,421</b>	<b>195,173</b>
Pension obligation	[3 (c)]	424	226
Term debt	[3 (e)]	15,597,433	17,531,250
Liabilities due to BMW Group companies	[3 (a)]	1,240,000	115,000
Derivative liabilities	[3 (f)]	269,248	199,925
<b>Total non-current liabilities</b>		<b>17,107,105</b>	<b>17,846,401</b>
Term debt	[3 (e)]	6,801,010	3,039,485
Commercial paper	[3 (d)]	–	2,583,675
Liabilities due to BMW Group companies	[3 (a)]	10,951,277	12,812,896
Derivative liabilities	[3 (f)]	174,785	87,769
Other liabilities	[3 (b)]	5,590	1,228
<b>Total current liabilities</b>		<b>17,932,662</b>	<b>18,525,053</b>
<b>Total liabilities</b>		<b>35,039,767</b>	<b>36,371,454</b>
<b>Total member's capital and liabilities</b>		<b>35,172,188</b>	<b>36,566,627</b>

See accompanying notes to financial statements.



**BMW US Capital, LLC**  
**Statements of Comprehensive Income / (Loss)**  
**Years ended December 31, 2020 and 2019**

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in thousands of dollars	Notes	2020	2019
BMW Group companies		712,442	1,001,015
Third parties		755,378	885,466
<b>Interest income</b>	[4 (a)]	<b>1,467,820</b>	<b>1,886,481</b>
BMW Group companies		(84,411)	(328,384)
Third parties		(1,437,940)	(1,540,842)
<b>Interest expense</b>	[4 (a)]	<b>(1,522,351)</b>	<b>(1,869,226)</b>
<b>Net Interest margin</b>		<b>(54,531)</b>	<b>17,255</b>
Gains from financial transactions		1,104,267	721,190
Losses from financial transactions		(1,134,629)	(822,288)
<b>Financial result</b>	[4 (b)]	<b>(30,362)</b>	<b>(101,098)</b>
General and administrative expenses		(4,131)	(4,484)
<b>Net (loss) before taxation</b>		<b>(89,024)</b>	<b>(88,327)</b>
Income tax benefit	[4 (c)]	21,607	21,019
<b>Net (loss) after taxation</b>		<b>(67,417)</b>	<b>(67,308)</b>
Remeasurement of the net defined benefit liability for pension and post-retirement plans		(176)	(318)
Deferred taxes		41	84
<b>Items not to be expected to be reclassified to net income</b>		<b>(135)</b>	<b>(234)</b>
Costs of hedging		6,436	6,657
Deferred taxes		(1,636)	(1,623)
<b>Items than can be reclassified to the income statement in the future</b>		<b>4,800</b>	<b>5,034</b>
<b>Other comprehensive income, net of tax</b>		<b>4,665</b>	<b>4,800</b>
<b>Total comprehensive (loss)</b>		<b>(62,752)</b>	<b>(62,508)</b>

See accompanying notes to financial statements.

**BMW US Capital, LLC**  
**Statements of Changes in Member's Capital**  
**Years ended December 31, 2020 and 2019**

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in thousands of dollars	Member's capital	Capital reserves	Accumulated other comprehensive (loss) / income		Retained earnings	Total member's capital
			Pension	Cost of Hedging		
<b>Balance at December 31, 2019</b>	<b>11,000</b>	<b>144,000</b>	<b>(2,330)</b>	<b>(12,942)</b>	<b>55,445</b>	<b>195,173</b>
Other comprehensive income for the period			(135)	4,800		4,665
Net loss					(67,417)	(67,417)
<b>Balance at December 31, 2020</b>	<b>11,000</b>	<b>144,000</b>	<b>(2,465)</b>	<b>(8,142)</b>	<b>(11,972)</b>	<b>132,421</b>
<b>Balance at December 31, 2018</b>	<b>11,000</b>	<b>144,000</b>	<b>(2,096)</b>	<b>(17,976)</b>	<b>122,753</b>	<b>257,681</b>
Other comprehensive income for the period			(234)	5,034	–	4,800
Net income					(67,308)	(67,308)
<b>Balance at December 31, 2019</b>	<b>11,000</b>	<b>144,000</b>	<b>(2,330)</b>	<b>(12,942)</b>	<b>55,445</b>	<b>195,173</b>

See accompanying notes to financial statements.

**BMW US Capital, LLC**  
**Statements of Cash Flows**  
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in thousands of dollars	2020	2019
<b>Net (loss)</b>	<b>(67,417)</b>	<b>(67,308)</b>
Increase in pension obligation	(135)	(234)
Foreign exchange losses	1,228	13,027
Fair value change due to hedge accounting	730,567	547,529
Fair value (gain) measurement-derivatives	(418,642)	(354,476)
Interest expense-term debt	566,232	540,162
(Decrease) in deferred tax liability	(8,275)	(19,550)
Interest income	(116,601)	(17,143)
Interest expense	29,073	198,336
<b>Total adjustments for non-cash items</b>	<b>783,447</b>	<b>907,651</b>
Decrease / (increase) in receivables from / liabilities to BMW Group	1,108,195	(2,266,690)
(Increase) in other assets	(22)	–
Increase / (decrease) in pension obligation	198	(727)
(Decrease) in other liabilities	4,362	(22,680)
Interest (paid) / received on free-standing derivatives	(164,721)	118,787
Interest received	679,990	720,317
Interest paid	(51,045)	(50,740)
<b>Total adjustments for cash items</b>	<b>1,576,957</b>	<b>(1,501,733)</b>
<b>Cash flow from operating activities</b>	<b>2,292,987</b>	<b>(661,390)</b>
Proceeds from term debt issuances	3,988,105	2,698,321
Repayment of term debt issuances	(2,899,391)	(3,636,885)
Proceeds from commercial paper issuances	8,575,104	12,236,679
Repayment of commercial paper issuances	(11,158,779)	(9,653,004)
Interest paid-term debt	(557,806)	(544,336)
Interest paid on derivatives designated as fair value hedges	77,595	(153,996)
<b>Cash flow from financing equivalents</b>	<b>(1,975,172)</b>	<b>946,779</b>
<b>Net increase in cash and cash equivalents</b>	<b>317,815</b>	<b>285,389</b>
Cash and cash equivalents at beginning of year	675,939	390,550
<b>Cash and cash equivalents at end of period</b>	<b>993,754</b>	<b>675,939</b>

See accompanying notes to financial statements.

**[1] Nature of Operations**

BMW US Capital, LLC (the Company) was formed on January 14, 1993, and until December 31, 2000, was a wholly owned subsidiary of BMW (US) Holding Corp., which is ultimately owned by BMW AG (Bayerische Motoren Werke Aktiengesellschaft).

Effective January 1, 2001, the Company adopted a legal structure permitted under the Delaware Limited Liability Company Act dated August 1, 1999, and became a limited liability company whose sole member is BMW (US) Holding Corp., which is ultimately owned by BMW AG. The conversion of the Company to a Limited Liability Company (LLC) did not have any effect on the liabilities or obligations of the organization and did not constitute dissolution of the converting entity. As a result of the conversion, the stockholder's equity of BMW US Capital Corp. was contributed to the Company and is now accounted for as member's capital.

The Company's purpose is to assist, via long and short term advances, the financing of the activities and managing interest and foreign exchange risks for BMW AG or the Parent and its affiliates (BMW Group), primarily in the United States, and to provide services in connection therewith.

The Company's U.S. affiliates operate primarily in the automotive industry and generate revenues across North America, with a concentration in states with large populations such as California, Texas, Florida, New York, and New Jersey.

The Company's business as a service provider is connected to the automotive and financial activities of BMW Group with respect to yearly fluctuations due to overall economic changes and their impact over BMW Group's businesses.

The Company's revenues and expenses arise primarily from interests on deposits and borrowings and fair value gains and losses on financial instruments, which include derivatives executed for hedging purposes.

The debts, obligations, and liabilities of the Company, whether arising in contract, tort, or otherwise, shall be solely the debts, obligations, and liabilities of the Company, and no member, manager, and/or officer of the Company shall be obligated personally for any such debt, obligation, or liability of the Company solely by reason of being a member, manager and/or officer.

**[2] Basis of Preparation and Significant Accounting Policies and Practices**

**(a) Statement of Compliance**

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

No significant new Standards or revised Standards were applied by the Company for the first time in the current financial year.

Other financial reporting standards issued by the IASB and not yet applied are not expected to have any significant impact on the Company Financial Statements

The financial statements were authorized for issuance by management of the Company on April 29, 2021.

**(b) Basis of Measurement**

The financial statements have been prepared on the historical cost/accrual basis except for the following material items in the financial statements of position:

- Derivative financial instrument, and
- Recognized financial assets and liabilities that are part of fair value hedge relationships are

measured at fair value in respect of the risk being hedged in accordance with IFRS 9.

**(c) Use of Estimates in Financial Statement Preparation**

The preparation of financial statements in conformity with IAS 1, Presentation of Financial Statements, requires management to estimate the effects of uncertain future events on assets and liabilities at the statement of financial position date in order to determine the carrying amounts of those assets and liabilities.

Revisions to accounting estimates are recognized in the period in which the estimates are revised and in future periods affected. Due to the current financial market conditions, the estimates contained in these financial statements concerning the operations, economic performance, and financial condition of the Company are subject to known and unknown risks, uncertainties and contingencies many of which are beyond the control of Company management, which may cause actual results, performance or achievements to differ materially from anticipated results, performance, or achievements. Also, the estimates are based upon management's estimates of fair values, using currently available information.

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Factors that could cause differences include, but are not limited to the following:

- risks of economic slowdown, downturn or recession
- risks inherent in changes in market interest rates and credit especially in an environment of unpredictable financial market conditions
- lending conditions to companies turning to the worse, thereby increasing the cost of borrowing
- changes in funding markets, including commercial paper and term debt
- uncertainties associated with risk management, including credit, prepayment, asset/liability, interest rate and currency risks
- changes in laws or regulations governing our business and operations
- changes in competitive factors

For the valuation of financial instruments, the most significant assumptions and estimates relate to the interest rates and expected cash flows used in the valuation models.

#### **(d) Functional and Presentation Currency**

These financial statements are presented in United States dollars (USD), which is the functional currency of the Company. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

#### **(e) Foreign Currency Transactions**

Transactions in foreign currencies are translated into the functional currency using spot exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency using the spot exchange rate at that date. The economic effect of foreign currency transactions is recognized in the statements of comprehensive income / (loss).

#### **(f) Financial Instruments**

Financial instruments are contracts that give rise to a financial asset of one company and a financial liability or an equity instrument of another. Financial instruments are recognized when the Company becomes party to the contractual provisions of the instrument. Regular way purchases or sales of financial assets are recognized at the settlement date.

Derivative financial instruments of the Company are subject to legally enforceable master netting agreements or similar contracts. However, receivables and payables relating to derivative financial instruments are not netted due to non-fulfilment of

the stipulated criteria. Offsetting would have the impact on the carrying amounts of derivatives shown in the additional disclosures to financial instruments.

Non-derivative financial assets and liabilities are only offset if a legally enforceable right currently exists and it is actually intended to offset the relevant amounts. No financial assets and liabilities have been netted in the Company due to the fact that the necessary requirements for netting have not been met.

#### **Non-Derivative Financial Instruments**

Financial assets that represent debt instruments according to IAS 32 are classified either as

- financial assets measured at amortized cost (AC); or
- financial assets measured at fair value through profit or loss (FVPL).

The measurement category AC is applicable to financial assets (debt instruments) that meet the following requirements:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise to cash flows on specified dates that are solely payments of principal and interest on the principal amount outstanding.

Financial assets (debt instruments) not meeting the conditions mentioned above are classified and measured at fair value through profit or loss. The measurement categories “fair value through other comprehensive income with recycling” (in regard to debt instruments under IAS 32) and “fair value through other comprehensive income without recycling” (regarding equity instruments under IAS 32) are not applicable for the Company.

The Company's non-derivative financial assets include receivables from BMW Group companies as well as cash and cash equivalents and are classified as financial assets measured at amortized cost.

All highly liquid investments with an original maturity of three months or less are considered as cash and cash equivalents. Cash and cash equivalents consist primarily of short term deposits with original maturities of three months or less from inception. For cash and cash equivalents, the carrying amount approximates the respective fair value due to its short maturity.

Non-derivative financial liabilities are classified into the following measurement categories:

- financial liabilities at fair value through profit or loss (FVPL); or



- financial liabilities measured at amortized cost (AC).

Non-derivative financial liabilities mainly include term debt, commercial paper and liabilities due to BMW Group companies and are classified as AC. The company does not apply the fair value option for financial assets or financial liabilities.

Financial instruments belonging to the measurement category FVPL are recognized at their fair value. Resulting transaction costs are immediately recorded in profit or loss.

Non-derivative financial assets and liabilities measured at amortized cost are initially recognized at fair value under consideration of directly attributable transactions costs. On initial measurement, fair value generally corresponds to the transaction price, i.e. the consideration given or received. Subsequently, non-derivative financial assets and liabilities are measured at amortized cost using the effective interest rate method.

According to IFRS 9, the Company recognizes expected credit losses (ECL), for receivables from BMW Group companies as well as cash and cash equivalents measured at amortized cost. The receivables are aggregated to determine expected credit losses based on similar risk characteristics.

The general approach according to IFRS 9 outlines a three-stage model to determine the amount of ECL. At initial recognition loss allowances are recognized at an amount equal to 12-month ECL (stage 1). In case of significant increases in the credit risk since initial recognition, loss allowances are determined as lifetime ECL (stage 2).

The assessment of whether lifetime ECL should be recognized is based on significant increases in the likelihood or risk of a default occurring since initial recognition. If the internal risk management and control systems do not indicate a significant increase in credit risk any earlier, the rebuttable presumption is that a significant increase in credit risk has occurred when payments are more than 30 days overdue. The Company considers the probability of defaults and continually monitors the development of the credit risk in each reporting period, considering all reasonable and supportable information and forecasts. This includes especially historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date.

Receivables are credit-impaired when one or more events have occurred that have a detrimental impact on the estimated future cash flow (stage 3).

Such events comprise situations of delayed payment over a certain period, the institution of enforcement measures, the threat of insolvency or overindebtedness, the application for or opening of bankruptcy proceedings, or the failure of reorganization measures.

A default of a financial asset is assumed, if bankruptcy proceedings have been instituted or if there is a high probability that no reasonable expectation of repayment exists. Subsequently, the financial assets are derecognized. When derecognizing financial assets, the Company continues to undertake enforcement measures to attempt to collect the receivables due.

The simplified approach is not applicable at the Company.

#### **Derivative Financial Instruments**

Derivative financial instruments are used for hedging purposes in order to reduce the currency and interest rate risks from operating activities and related financing requirements as well as to support the overall value at risk approach applied by BMW AG.

All derivative financial instruments (such as interest, currency, and combined interest / currency swaps as well as forward currency contracts and options) are measured initially and subsequently at their fair value in the statement of comprehensive income in the financial result (FVPL). They are generally recognized at the trade date.

The fair values of derivative financial instruments are measured using market information prevailing at the end of the reporting period and recognized valuation techniques. They correspond to the prices that would be received for the sale of an asset or paid for the transfer of a liability between market participants in an arm's length transactions.

Additional information is discussed in note 5.

#### **Application of Hedge Accounting**

Hedge accounting is applied if all requirements according to IFRS 9 are met. On the date the derivative contract is entered, the Company designates the derivative as a hedging instrument. The hedging instrument used, and the hedged items are affected by the same risk. In each hedging relationship for which hedge accounting is used, the designated amount of the hedged item corresponds to the volume of the hedging instrument. The resulting economic relationship between the hedging instrument and hedged item is not dominated by the effect of the credit risk. The Company formally documents details of the respective economic relationships

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between hedging instruments and hedged items, including its risk management objective and strategy for undertaking various hedge transactions, together with the method that will be used to assess the effectiveness of the hedging relationship.

The Company especially enters into interest rate derivative agreements as part of its overall interest rate risk management program and applies fair value hedge accounting. These transactions are entered as hedges against the effects of future interest rate fluctuations on term debt issued by the Company or financial receivables and liabilities due to BMW Group companies. The cumulative gain or loss from measuring the derivative hedging instrument at fair value is recognized in profit or loss. The cumulative gain or loss of the hedged item attributable to the hedged risk is recognized as basis adjustment in the profit or loss immediately. Accordingly, the change in fair values attributable to the hedged risk of both, the derivative and the underlying hedged item, are offset in the financial result, so long as a highly effective relationship is maintained between the derivative instruments and the corresponding position being hedged. The Company has exercised the option of designating cross-currency basis spreads as cost of hedging rather than as part of the hedging relationship and presenting them separately in equity.

The Company discontinues hedge accounting when it is determined that the hedge relationship ceases to meet the qualifying criteria, including instances when the derivative expires or is sold, terminated, or exercised, the forecasted transaction is no longer highly probable, or management changes its risk management objective.

Where hedge accounting is applied, changes in fair value are presented as part of other financial result in the income statement or within other comprehensive income as a component of accumulated other equity.

Additional information regarding the Company's objectives and strategies regarding the management of foreign currency and interest rate risk, including the use of derivative instruments, is discussed in notes 3(f) and 7(c).

#### **(g) Recognition of Interest Income and Expenses**

Interest income or expense is recognized using the effective interest method. In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortized cost of the financial liability. However, for

financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortized cost of the credit impaired financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

#### **(h) Income Taxes**

The Company is a limited liability company, and as such, is not a taxable entity and does not have a separate tax obligation. BMW (US) Holding Corp. has an internal tax sharing arrangement whereby the Company settles its separate company tax receivables or liabilities annually with BMW (US) Holding Corp. As a single member limited liability company, the Company is treated as a division of BMW (US) Holding Corp., which files a consolidated federal, state, and local income tax return.

Income taxes are determined on a separate company basis and allocated to each company based upon the BMW (US) Holding Corp.'s internal tax sharing arrangement. Deferred tax assets and liabilities are determined based on the differences between the carrying amount of assets and liabilities for financial reporting purposes and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse.

#### **(i) Provisions for Pension and Similar Obligations**

The Company's net obligation for defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets. The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method in accordance with IAS 19, Employee Benefits. When the calculation results in the potential asset for the company, the recognized asset is limited to the present value of economic benefit available in the form of any future refund from the plan or reduction in the future contribution to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Re-measurement of the net pension liability, which comprises actuarial gains and losses, the return on plan assets (excluding interest), are recognized immediately in OCI. The company determines

the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning annual period to the net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to the defined benefit plans are recognized in profit or loss.

When the benefits of a plan are changed or a plan is curtailed, the resulting change in benefit that relates to the past service or the gain or loss on curtailments is recognized in profit or loss. The Company recognizes the gains and losses on the settlement of the defined benefit plan when the settlement occurs.

### [3] Notes on the Items of the Balance Sheet

#### (a) Receivables from BMW Group companies, Liabilities to BMW Group companies

The Company makes and accepts loans to/from various BMW Group companies in the course of normal business operations. Receivables from BMW Group companies due within 12 months and the related accrued interest receivable from BMW Group companies are short term in nature. The fair value of long-term amounts receivable from BMW Group companies is the estimated discounted future cash flows based on rates currently available for debt with similar terms and remaining maturities. The Company serves as the In-house bank service provider for the Americas region and is the cash pool

leader for USD, CAD and MXN currencies. The Company receives deposits from and/or lends funds to participating entities of the BMW Group. Balances from participating entities are not subject to offsetting.

In accordance with IFRS 9, the Company has adjusted the carrying value of receivables subject to fair value hedges by the change in fair value to the risk being hedged as of December 31, 2020 and December 31, 2019. At December 31, 2020 and December 31, 2019, the resulting adjustment increased the related value of the underlying receivable by \$234,388k and \$70,590k respectively. Concurrently with this adjustment, the derivative instruments classified as fair value hedges were carried at fair value with changes in fair value recorded through earnings.

Receivables from BMW Group companies at December 31, 2020 and 2019, along with the range of interest rates charged on such loans are as follows:

in thousands of dollars	Long-term		Short-term	
	2020	2019	2020	2019
	16,337,361	11,657,714	16,636,810	23,734,709
	0.66%-3.40%	0.90%-3.55%	0.08%-1.78%	0.96%-1.76%

Maturities of receivables from BMW Group companies are as follows at December 31, 2020 and 2019:

in thousands of dollars	2020		2019	
	Carrying amount	Fair value	Carrying amount	Fair value
Maturity:				
Due within one year	16,636,810	16,796,336	23,734,709	23,838,671
Due between one and five years	16,337,361	16,762,999	11,657,714	11,702,674
<b>Total</b>	<b>32,974,171</b>	<b>33,559,335</b>	<b>35,392,423</b>	<b>35,541,345</b>

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Liabilities due to BMW Group Companies at December 31, 2020 and 2019, along with the range of annual interest rates on such loans, are as follows:

in thousands of dollars	Long-term		Short-term	
	2020	2019	2020	2019
	1,240,000	115,000	10,951,277	12,812,896
	0.10%-0.78%	0.78%-1.56%	0.05%-0.79%	0.90%-1.45%

Maturities of liabilities due to BMW Group companies are as follows at December 31, 2020 and December 31, 2019:

in thousands of dollars	2020		2019	
	Carrying amount	Fair value	Carrying amount	Fair value
Maturity:				
Due within one year	10,951,277	10,950,838	12,812,896	12,838,887
Due between one and five years	1,240,000	1,237,605	115,000	113,321
<b>Total</b>	<b>12,191,277</b>	<b>12,188,443</b>	<b>12,927,896</b>	<b>12,952,208</b>

#### (b) Other Liabilities

Other liabilities include mainly trade payables and period end accruals.

#### (c) Pension and Similar Obligations

The Company participates in the Pension, Post-Retirement Medical, and Life Insurance Plans of BMW (US) Holding Corp. and its affiliates. The Post-Retirement Medical and Life Insurance Plans are group plans for retired employees with the appropriate age and years of service. Components of the plan include an annual deductible, employee coinsurance, out of pocket limit, no lifetime maximum benefit, and prescription drug coverage. The Pension Plan and Post-Retirement Medical Plan are defined benefit plans.

The defined benefit obligation is calculated using the projected unit credit method. The actuarial computation requires the use of estimates and assumption, including discount rate and mortality. Actuarial gains and losses arising from defined benefit plans are recorded directly in other comprehensive income. Interest expense on the net defined benefit liability is presented within net interest margin on the Statements of Comprehensive Income / (loss). All other components of pension expense are presented in the comprehensive income / (loss) statements under general and administrative expenses.

The Plan was closed to new participants on March 1, 2012. Employees hired after March 1, 2012, are not eligible for the Plan. Eligibility for unreduced

retirement benefits begins at age 60, provided that the participant has at least five-years of service. Reduced retirement benefits can commence prior to age 60 with a least 5 years of service. An early retirement subsidy is provided at retirement after age 55 with at least 10 years of service.

As of June 30, 2019, the Company has frozen the pension plan. The Post-Retirement Medical and Life Insurance plans were not affected by the pension plan decision. The defined benefit to employees will be based on amounts contributed by the Company up to this date.

#### (d) Commercial Paper

The Company maintains a BMW AG guaranteed U.S. commercial paper program of \$7 billion. At December 31, 2020 and December 31, 2019, commercial paper outstanding totaled \$0k and \$2,583,675k, respectively. The weighted average interest rate on the commercial paper was 2.0% and 2.0%, at December 31, 2020 and December 31, 2019, respectively. All commercial paper mature within 180 days.

Commercial paper is an unsecured and discounted promissory note issued to finance the short term credit needs of institutions. Although commercial paper is occasionally issued as an interest bearing note, it typically trades at a discount to its par value. In other words, the purchaser usually purchases commercial paper below par and then receives its face value at maturity. The discount, or the difference between the purchase price and the

face value of the note, is amortized over the term of the commercial paper as interest expense by applying the effective interest rate method. At December 31, 2020 and December 31, 2019, the commercial paper unamortized discount was \$0 and \$2,825k, respectively.

At December 31, 2020 and December 31, 2019, the fair value of the Company's commercial paper obligations approximated the recorded value primarily due to the short-term nature of the outstanding commercial paper.

**(e) Term Debt and Line of Credit**

Term debt consists of the following at December 31, 2020 and December 31, 2019:

in thousands of dollars	2020 Carrying amounts	2019 Carrying amounts
Foreign and U.S. dollar denominated variable rate notes interest range from 1.89%-2.04% at December 31, 2020 and 1.89%-2.04% at December 31, 2019.	2,157,135	3,655,507
Foreign and U.S. dollar denominated fixed rate notes interest range from 0.63%-6.19% at December 31, 2020 and .63%-6.19% at December 31, 2019.	20,241,308	16,915,228
<b>Total</b>	<b>22,398,443</b>	<b>20,570,735</b>

The carrying amounts of term debt due in the following five fiscal years, and thereafter, are as follows as of December 31, 2020 and December 31, 2019:

in thousands of dollars	2020 Carrying amounts	2019 Carrying amounts
Maturity:		
Due within one year	6,801,010	3,039,485
Due between one and five years	9,691,756	12,693,820
Due later than five years	5,905,677	4,837,430
<b>Total</b>	<b>22,398,443</b>	<b>20,570,735</b>

The movements in term debt are as follows for the years ended December 31, 2020 and 2019:

in thousands of dollars	
Balance as of December 31, 2019	20,570,735
Issues:	3,988,105
Repayments:	(2,899,391)
Accrued interest payable:	8,427
Fair value change due to hedge accounting	730,567
<b>Balance as of December 31, 2020</b>	<b>22,398,443</b>
Balance as of December 31, 2018	20,965,942
Issues:	2,698,321
Repayments:	(3,636,885)
Accrued interest payable:	138,215
Fair value change due to hedge accounting	402,142
<b>Balance as of December 31, 2019</b>	<b>20,567,735</b>



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### Term Debt by Category:

in thousands of dollars	2020	2019
Debt part of a fair value hedge relationship	20,055,788	16,737,870
Debt at amortized cost	2,342,655	3,832,865
<b>Total</b>	<b>22,398,443</b>	<b>20,570,735</b>

In accordance with IFRS 9, the Company has adjusted the carrying value of term debt subject to fair value hedges by the change in fair value to the risk being hedged as of December 31, 2020 and December 31, 2019. At December 31, 2020 and December 31, 2019, the resulting adjustment increased the related value of the underlying debt by \$796,554k and \$337,812k respectively. Concurrently with this adjustment, the derivative instruments classified as fair value hedges were carried at fair value with changes in fair value recorded through earnings.

At December 31, 2020 and December 31, 2019, \$22,398,443k and \$20,570,735k respectively, of the unsecured debt is guaranteed by BMW AG. The Company has access to a syndicated revolving credit facility of eight billion Euros, maturing in July 2024.

The credit facility was negotiated in July 2017 with a maturity of July 2024 and is being provided by a consortium of 44 international banks. As of December 31, 2020 there were no borrowings under the credit facility outstanding.

Bond discount and private placement fees incurred related to the issuance of term debt are taken into account when initially recording the term debt and are recognized in the statements of comprehensive income / (loss) as interest expense under the effective interest rate method over the remaining lives of the debt. Bond discount is the difference between the face value and the proceeds received when the

term debt is issued below face value. Private placement fees relate to legal and administrative fees associated with the issuance of the term debt.

### (f) Derivative Financial Assets and Liabilities

The Company enters into payer interest rate swaps, combined interest / currency swaps and option agreements with both BMW Group companies and external parties to manage and hedge its interest rate exposure arising from mismatches between the interest earned on non-derivative financial assets and the interest paid on non-derivative financial liabilities. Floating rates are fixed periodically and are based on USD London Interbank Offered Rate (LIBOR) as published daily by the British Bankers' Association. Depending on the respective hedge relationship interest rate swaps and combined interest / currency swaps are accounted for as designated hedging instruments applying hedge accounting as well as stand-alone financial derivatives categorized as FVPL.

In addition, foreign exchange forward and swap agreements are concluded with affiliates and external parties to hedge foreign exchange rate risk. In general, the Company concludes foreign exchange derivatives with external parties and simultaneously enters into reciprocal contracts with its affiliates in order to manage currency risk on the level of the affiliates.

The below table summarizes the Company's derivative notional amounts and corresponding fair values:

in thousands of dollars	2020		2019	
	Notional	Fair value	Notional	Fair value
<b>Derivative Assets</b>				
Interest rate derivatives	22,544,541	1,193,461	18,022,275	496,857
Foreign exchange rate derivatives	217,718	2,407	160,000	1,310
<b>Total</b>	<b>22,762,259</b>	<b>1,195,868</b>	<b>18,182,275</b>	<b>498,167</b>
<b>Derivative Liabilities</b>				
Interest rate derivatives	25,400,835	444,033	22,022,266	287,694
<b>Total</b>	<b>25,400,835</b>	<b>444,033</b>	<b>22,022,266</b>	<b>287,694</b>

Additional information is provided in note 7(c).

**[4] Notes on the Items of the Comprehensive Income Statement**

**(a) Interest income and expense**

Interest income with BMW Group Companies relates to loans to affiliates, derivatives and factoring of short-term BMW AG trade receivables. The factored receivable is accounted for at amortized cost. The company earns a premium which is the difference

between the present value and face value of the receivable factored and is earned as the receivable comes due (terms 30-90 days). Interest expense with BMW Group Companies relates to loans with affiliates and derivatives.

Interest income with third parties relates to derivatives and bank deposits. Interest expense with third parties relates to derivatives, interest on debt and commercial paper.

**(b) Financial Result**

The caption "Financial Result" in the statements of comprehensive income / (loss) includes: the liquidity fee between BMW US Capital and BMW AG, the fee remitted to BMW AG to guarantee the unsecured debt, and foreign exchange gains and losses on

operational transactions, stand-alone interest rate derivatives, fair value adjustments of hedged items, debt and other financial instruments. Operational transactions include routine transactions denominated in foreign currencies.

in thousands of dollars	2020	2019
Liquidity Fee	39,872	–
Gains on stand-alone interest rate derivatives	6,248	128,148
Gains on fair value adjustments from applying hedge accounting	1,014,774	502,513
Unrealized foreign gains on term debt	49	60,231
Foreign exchange gains on other financial instruments	43,324	30,298
<b>Total Gains</b>	<b>1,104,267</b>	<b>721,190</b>
Guarantee Fee	(27,360)	(26,327)
Losses on stand-alone interest rate derivatives	(2,453)	(183,223)
Losses on fair value adjustments from applying hedge accounting	(800,564)	(576,815)
Unrealized foreign losses on term debt	(264,014)	(3,395)
Foreign exchange losses on operational transactions	(40,238)	(32,528)
<b>Total Losses</b>	<b>(1,134,629)</b>	<b>(822,288)</b>
<b>Total</b>	<b>(30,362)</b>	<b>(101,098)</b>

**(c) Income taxes**

The Company's federal and state income tax payments are made by BMW (US) Holding Corp. as part of a consolidated tax return. Included in Receivables from BMW Group companies at December 31, 2020 is \$11,727k of current income tax receivable. At

December 31, 2019 a current income tax payable of (\$71k) is included in Liabilities due to BMW Group companies. The provision for federal, and state income taxes for the periods ended December 31, 2020 and 2019 consists of the following:

in thousands of dollars	2020	2019
<b>Current:</b>		
Federal	9,921	807
State and Local	1,806	(878)
	11,727	(71)
<b>Deferred:</b>		
Federal	7,999	16,694
State and local	1,881	4,396
	9,880	21,090
<b>Total income tax benefit</b>	<b>21,607</b>	<b>21,019</b>

The effective tax rate for the years ended December 31, 2020 and 2019 was 24.3 % and 23.8 %, respectively.

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The components of deferred taxes for the years ended December 31, 2020 and 2019 are as follows:

in thousands of dollars	2020	2019
<b>Deferred tax assets:</b>		
Accrued Employee Bonus	79	157
Pension	104	56
Deferred Income	360	1,314
Credit Reserve	987	942
Derivative Instruments	6,828	–
Accrued Payroll Taxes	15	–
<b>Total deferred tax assets</b>	<b>8,373</b>	<b>2,469</b>
<b>Deferred tax liabilities:</b>		
Derivative instruments	–	2,371
<b>Total deferred tax liabilities</b>	<b>–</b>	<b>2,371</b>
<b>Net deferred tax assets</b>	<b>8,373</b>	<b>98</b>

The following table presents a reconciliation between the reported income taxes and the income

taxes which would be computed by applying the normal federal tax rate to income before taxes:

in thousands of dollars	2020	2019
Net (loss) before provision for income taxes	(89,024)	(88,327)
Applicable statutory federal income tax rate	21%	21%
Computed federal income tax benefit	18,695	18,549
State income tax benefit	2,849	2,938
Others	(1)	(309)
Effect of tax rate change	64	(159)
<b>Total income tax benefit</b>	<b>21,607</b>	<b>21,019</b>

[5] **Additional Disclosures to Financial Instruments**

The following table presents the carrying amounts and fair values of the Company's financial instruments at December 31, 2020 and 2019 under consideration of the respective measurement categories according to IFRS 9:

in thousands of dollars 2020	Category	Carrying amount	Fair value	Level 1	Level 2	Level 3
<b>Financial instruments included on the statement of financial position:</b>						
<b>Non-current financial assets:</b>						
Receivable from BMW Group companies	AC	16,337,361	16,762,999	–	16,762,999	–
Derivative assets		–	–	–	–	–
Thereof stand-alone	FVPL	4,169	4,169	–	4,169	–
Thereof within hedge accounting	n/a	983,402	983,402	–	983,402	–
<b>Current financial assets:</b>						
Cash	AC	993,754	993,754	993,754	–	–
Receivable from BMW Group companies	AC	16,636,810	16,796,336	–	16,796,336	–
Derivative assets		–	–	–	–	–
Thereof stand-alone	FVPL	48,919	48,919	–	48,919	–
Thereof within hedge accounting	n/a	159,377	159,377	–	159,377	–
<b>Non-current financial liabilities:</b>						
Term debt	AC	15,597,433	16,587,786	–	16,587,786	–
Liabilities due to BMW Group companies	AC	1,240,000	1,237,605	–	1,237,605	–
Derivative liabilities		–	–	–	–	–
Thereof stand-alone	FVPL	33,563	33,563	–	33,563	–
Thereof within hedge accounting	n/a	235,685	235,685	–	235,685	–
<b>Current financial liabilities:</b>						
Term debt	AC	6,801,010	6,803,384	–	6,803,384	–
Commercial paper	AC	–	–	–	–	–
Liabilities due to BMW Group companies	AC	10,951,277	10,950,838	–	10,950,838	–
Derivative liabilities		–	–	–	–	–
Thereof stand-alone	FVPL	20,494	20,494	–	20,494	–
Thereof within hedge accounting	n/a	154,291	154,291	–	154,291	–

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in thousands of dollars 2019	Category	Carrying amount	Fair value	Level 1	Level 2	Level 3
<b>Financial instruments included on the statement of financial position:</b>						
<b>Non-current financial assets:</b>						
Receivable from BMW Group companies	AC	11,657,714	11,702,674	–	11,702,674	–
Derivative assets		–	–	–	–	–
Thereof stand-alone	FVPL	31,716	31,716	–	31,716	–
Thereof within hedge accounting	n/a	452,039	452,039	–	452,039	–
<b>Current financial assets:</b>						
Cash	AC	675,939	675,939	675,939	–	–
Receivable from BMW Group companies	AC	23,734,709	23,838,671	–	23,838,671	–
Derivative assets		–	–	–	–	–
Thereof stand-alone	FVPL	507	507	–	507	–
Thereof within hedge accounting	n/a	13,905	13,905	–	13,905	–
<b>Non-current financial liabilities:</b>						
Term debt	AC	17,531,250	18,026,073	–	18,026,073	–
Liabilities due to BMW Group companies	AC	115,000	113,321	–	113,321	–
Derivative liabilities		–	–	–	–	–
Thereof stand-alone	FVPL	43,362	43,362	–	43,362	–
Thereof within hedge accounting	n/a	156,563	156,563	–	156,563	–
<b>Current financial liabilities:</b>						
Term debt	AC	3,039,485	3,039,485	–	3,039,485	–
Commercial paper	AC	2,583,675	2,583,675	–	2,583,675	–
Liabilities due to BMW Group companies	AC	12,812,896	12,838,887	–	12,838,887	–
Derivative liabilities		–	–	–	–	–
Thereof stand-alone	FVPL	509	509	–	509	–
Thereof within hedge accounting	n/a	87,260	87,260	–	87,260	–

The Company measures the fair value of the financial instruments based on the fair value hierarchy that reflects the significance of the inputs used in making the measurement:

Level 1: Level 1 inputs are quoted market prices (unadjusted) in active markets for identical assets or liabilities that the Company can access at the measurement date.

Level 2: Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. The fair value of financial instruments in Level 2 are based on valuation techniques using observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices) at the measurement date.

Level 3: Level 3 inputs are unobservable inputs for the asset or liability. The fair value of financial instruments in Level 3 are based on valuation techniques using significant unobservable inputs.

The Company generally uses the discounted cash flow model as the valuation technique to determine the fair value of financial instruments at the measurement date. The objective of the valuation technique is to arrive at a fair value measurement that reflects the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Essential observable inputs used in this valuation technique include risk free (i.e. Fed Rates) and benchmark interest rates (i.e. LIBOR Rates),

credit spreads and foreign currency exchange rates.

Derivatives are classified in Level 2 of the fair value hierarchy using the discounted cash flow model to determine the fair value using yield curves of the cash flow currency and relevant credit spreads. For non-current non-derivative financial assets and liabilities (such as receivables / liabilities from BMW Group companies and term debt) the fair value, which is determined for disclosure purposes, is measured by discounting the future principal and interest cash flows using a market rate of interest for similar risk and matching maturity as well as relevant credit spreads at the reporting date.

For reasons of materiality, the fair value of current non-derivative financial assets and liabilities is generally deemed to be approximated by the carrying amount.

For the periods ended December 31, 2020 and 2019, the fair value of the financial instruments has been measured by using either Level 1 or Level 2 inputs.

The transfers between the level of the fair value hierarchy are reported at the respective reporting dates. There have been no transfers between the levels during the reporting period.

The following table shows net gains and losses by category:

in thousands of dollars	Recognized in profit or loss from interest		Recognized in profit or loss from subsequent measurement At fair value	
	2020	2019	2020	2019
Financial instruments measured at fair value through profit or loss	40,000	91,727	42,546	136,830
Financial assets measured at amortized cost	637,646	923,305	–	–
Financial liabilities measured at amortized cost	656,746	821,119	–	–

Net gains and losses from financial instruments at fair value through profit or loss are composed of derivative financial instruments not included in a hedging relationship.

Interest income arising on financial assets measured at amortised cost mainly relates to the interest income earned on receivables from group companies and reported within interest income on the statement of comprehensive income.

Interest expense for financial liabilities measured at amortised cost mainly relates to the interest expense on Term debt and liabilities to group companies and reported within interest expense on the statement of comprehensive income.

The below table represents the offsetting of financial instruments, which have the following impact on the carrying amounts of derivatives:

in thousands of dollars	2020		2019	
	Reported on assets side	Reported on liabilities side	Reported on assets side	Reported on liabilities side
Balance sheet amounts as reported	1,195,868	444,033	498,167	287,694
Gross amount of derivatives which can be offset in case of insolvency	(253,708)	(253,708)	(129,725)	(129,725)
<b>Net amount after offsetting</b>	<b>942,160</b>	<b>190,325</b>	<b>368,442</b>	<b>157,969</b>

## [6] Related Parties

In accordance with IAS 24 (Related Party Disclosures), related individuals or entities, which have the ability to control the Company or which are controlled by the Company, must be disclosed unless such parties are already included in the financial statements as affiliated companies. Control is defined as ownership of more than one half of the voting power of the Company or the power to direct, by statute or agreement, the financial and operating policies of the management of the Company.

The disclosure requirements of IAS 24 also cover transactions with associates, joint ventures, and individuals that have the ability to exercise significant influence over the financial and operating policies of the Company.

In addition, the requirements contained in IAS 24 relating to key management personnel and close members of their families or intermediary entities are also applied.

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BMW AG guarantees the unsecured debt of the Company, for this the Company remits a fee to BMW AG. The guarantee fee of 12.5bps is defined based upon a transfer pricing policy and arm's length principle defined by BMW AG and it is remitted from the Company to BMW AG on a monthly basis. For the periods ended December 31, 2020 and 2019 the amount paid for this guarantee was \$27,360k and \$26,327k respectively.

The Company provides a factoring service of short-term inter-group BMW AG trade receivables. For this service the Company earns a commission equal to 0.05% of the receivables. The Company also earns interest which is equal to the LIBOR rate for maturities between 30 and 90 days plus a

defined margin. The defined margin is set by the Company monthly and is communicated to seller at the beginning of each month.

The company earns interest on loans granted to affiliates and pays interest on loans received from affiliates. The interest rate is defined according to the BMW Group pricing policies and based upon the Arm's length principle plus a defined margin which is derived from BMW Group borrowing costs and service fees. For the periods ended December 31, 2020 and 2019 the Company received interest in the amounts of \$712,442k, and \$1,001,015k. For the same periods, the Company paid interest in the amounts of \$84,411k, and \$328,384k respectively.

For the periods ended December 31, 2020 and December 31, 2019, the disclosure requirements of IAS 24 only affect the Company with regard to relationships with the Parent, affiliated entities, and members of management and officers.

The related party balances for the years periods ended December 31, 2020 and December 31, 2019 were as follows:

in thousands of dollars	2020	2019
Receivable from BMW AG	39,872	73,245
All other receivables from BMW Group companies	32,934,299	35,319,178
<b>Total</b>	<b>32,974,171</b>	<b>35,392,423</b>
Liabilities due to BMW AG	61,800	–
All other liabilities due to BMW Group companies	12,129,477	12,927,896
<b>Total</b>	<b>12,191,277</b>	<b>12,927,896</b>

The Company did not enter into any contracts with any member of management or officers. The same applies to close members of the families of those persons. For the periods ended December 31, 2020

and 2019 the remuneration of key management is \$1,103k and \$935k respectively. The remuneration consists of:

in thousands of dollars	2020	2019
Short-term employee benefits	1,066	893
Post-employment benefits	37	42
<b>Total</b>	<b>1,103</b>	<b>935</b>



## [7] Risk Management

The exposure of the Company can be broken down into two main categories: financial and nonfinancial risks.

### (i) Financial Risks

The formal procedures and policies operated by the Company to cover bank, credit, interest rate, foreign exchange, and other treasury matters are consistent with objectives and policies for the financial risk management within BMW AG. The Company's policy is not to take positions in derivative financial instruments with the aim of profit realization. On a daily basis, the Company measures the risk of outstanding positions, which are managed within the established limits in compliance with the BMW AG policies. Financial risks arise mainly from credit, liquidity and market risks including currency and interest rate risks.

#### (a) Credit Risk

The Company is exposed to credit risk because of its group external business operation and financing activities within the BMW Group. Credit risk is the risk of financial loss to the Company if any counterparty fails to meet its contractual obligations associated with a financial instrument. This risk is partly mitigated by entering into financial instruments only

with parties, which have the investment grade credit standing. Further, the Company participates in a comprehensive limit system that assesses and limits the credit exposure to any single external counterparty on an ongoing basis. The Company continually monitors its position to ensure that it stays within the credit exposure limits set by BMW AG.

The maximum credit risk is reflected by the carrying amount of the financial assets recognized in the balance sheet. Expected Credit Losses (ECL) according to IFRS 9 are determined using the general approach for receivables from BMW Group companies based on historical credit loss experience, adjusted for factors that are specific to the debtors as well as general economic conditions. Due to the structure of the debtors encompassing mostly BMW Group companies the credit risk is deemed to be low. Therefore, the company does not hold any material collaterals. Other than the credit risk exposure resulting from the BMW Group companies, there is no material concentrations of credit risk in the Company. The amounts in the below table have an S&P credit rating of A.

The Company recognized the following loss allowance for receivables from BMW Group companies as of December 31, 2020 and 2019, respectively:

in thousands of dollars	Stage 1 12 month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL (credit-impaired)
2020			
Cash and cash equivalents	993,754		
Receivables from BMW Group companies			
Gross carrying amounts	32,977,417	–	–
Recognized loss allowances	(3,246)	–	–
<b>Total</b>	<b>33,967,925</b>	<b>–</b>	<b>–</b>
in thousands of dollars	Stage 1 12 month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL (credit-impaired)
2019			
Cash and cash equivalents	675,939		
Receivables from BMW Group companies			
Gross carrying amounts	35,396,211	–	–
Recognized loss allowances	(3,788)	–	–
<b>Total</b>	<b>36,068,362</b>	<b>–</b>	<b>–</b>

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Considering the stable portfolio of the receivables from BMW Group companies and the mostly unchanged circumstances regarding the inputs, assumptions and estimation techniques for calculating the expected credit losses, no material changes in the recognized loss allowance were determined as of December 31, 2020. Due to the change in Group receivables the expected credit loss decreased year-over-year by \$542k.

### (b) Liquidity Risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations

as they come due. With its access to the BMW AG Euro Medium Term Note Program, as well as its commercial paper program and short term deposits, the Company has ample resources to mitigate this risk. The Company believes it has a comprehensive funding strategy that incorporates a diverse set of funding options.

The following table shows how the undiscounted cash flows relating to financial liabilities and derivatives affect the Company's liquidity position as of December 31, 2020 and 2019, respectively:

in thousands of dollars Future cash flows at December 31, 2020	Maturity within one year	Maturity between one and five years	Maturity later than five years	Total
Non Derivative Financial Liabilities				
Term debt	6,624,302	9,454,100	5,423,050	<b>21,501,452</b>
Interest payments on Term debt	532,154	1,251,193	474,738	<b>2,258,085</b>
Commercial paper	–	–	–	<b>–</b>
Loans due to BMW Group companies	10,958,642	1,242,081	–	<b>12,200,723</b>
Loans-external	90,459	–	–	<b>90,459</b>
<b>Total</b>	<b>18,205,557</b>	<b>11,947,374</b>	<b>5,897,788</b>	<b>36,050,719</b>
Derivative Financial Liabilities				
With gross settlement	(342)	8,111	–	<b>7,769</b>
Cash outflows	84,677	285,542	–	<b>370,219</b>
Cash inflows	85,019	277,431	–	<b>362,450</b>
With net settlement	283,030	126,770	34,260	<b>444,060</b>
Cash outflows	283,030	126,770	34,260	<b>444,060</b>
<b>Total</b>	<b>282,688</b>	<b>134,881</b>	<b>34,260</b>	<b>451,829</b>
in thousands of dollars Future cash flows at December 31, 2019	Maturity within one year	Maturity between one and five years	Maturity later than five years	Total
Non Derivative Financial Liabilities				
Term debt	2,900,000	12,603,771	4,636,175	<b>20,139,946</b>
Interest payments on Term debt	497,658	1,047,965	429,412	<b>1,975,035</b>
Commercial paper	2,586,500	–	–	<b>2,586,500</b>
Loans due to BMW Group companies	12,860,475	117,288	–	<b>12,977,763</b>
Loans-external	6,826	–	–	<b>6,826</b>
<b>Total</b>	<b>18,851,459</b>	<b>13,769,024</b>	<b>5,065,587</b>	<b>37,686,070</b>
Derivative Financial Liabilities				
With gross settlement	4	1,008	–	<b>1,012</b>
Cash outflows	636	22,711	–	<b>23,347</b>
Cash inflows	632	21,703	–	<b>22,335</b>
With net settlement	145,308	146,467	5,689	<b>297,464</b>
Cash outflows	145,308	146,467	5,689	<b>297,464</b>
<b>Total</b>	<b>145,312</b>	<b>147,475</b>	<b>5,689</b>	<b>298,476</b>

Cash outflows from derivatives concluded as part of hedging relationships are also taken into account.

**(c) Market Risk**

Market risk is the risk from changes in market prices, such as foreign exchange rates, interest rates, and credit spreads, which will affect the Company's income or the value of its holdings of the financial instruments. The objective of market risk management is to manage and control market risk exposure within acceptable limits.

Increases in credit spreads could arise from changes in demand for term debt instruments in capital markets, the removal of the unconditional and irrevocable guarantees of BMW AG for the debt issuance programs in which the Company participates, a weakening credit profile of the BMW Group, and a decreasing willingness of banks to provide credit lines and loans. This risk is managed centrally within the BMW Group with a wide range of organizational components to identify and mitigate such events.

**Currency Risk**

Currency risk refers to the potential changes of value or cash flows in financial assets and liabilities including derivatives in response to fluctuations in exchange rates. The Company manages this risk for its affiliates by entering into forward, swap and option contracts denominated in foreign currencies with third parties, which are used to hedge certain operating cycle commitments in accordance with the cash flow exposure strategy managed by BMW AG. Simultaneously, the Company enters into reciprocal contracts with affiliates. Therefore, no material net gain or loss is realized by the Company. In addition, the Company utilizes foreign exchange rate derivatives to hedge foreign exchange rate exposures arising from foreign currency loans.

At December 31, 2020 and, 2019, the Company had foreign currency forward and swap contracts with external parties to buy and / or sell foreign currencies with notional amounts totaling approximately \$217,718k and \$160,000k, respectively. The fair value of these contracts at December 31, 2020 and December 31, 2019 was \$0k and \$1,310k, respectively. The currency exposure at December 31, 2020 and, 2019 is detailed below. Hedge Accounting is not applied to account for these economic hedge relationships at December 31, 2020 and, 2019.

in thousands (all local currency) 2020	Non derivative financial assets	Non derivative financial liabilities	Derivative financial instruments
AUD	–	(30,000)	30,000
CAD	200,000	(369,498)	(200,000)
MXN	492	(27,477)	–
EUR	–	(2,500,000)	2,500,000
in thousands (all local currency) 2019	Non derivative financial assets	Non derivative financial liabilities	Derivative financial instruments
AUD	–	(30,000)	30,000
CAD	–	(228,095)	–
MXN	7	(7,871)	–
EUR	3,819	(2,500,000)	2,500,000

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The sensitivity of the Company's results to changes in foreign currencies against the functional currency shows:

2020	Effects on result of a 10% rise in the USD against the respective currency (in thousands dollars)	Effects on result of a 10% decrease in the USD against the respective currency (in thousands dollars)
Currency		
AUD	–	–
CAD	26,387	(32,251)
MXN	124	(151)
EUR	–	–

2019	Effects on result of a 10% rise in the USD against the respective currency (in thousands dollars)	Effects on result of a 10% decrease in the USD against the respective currency (in thousands dollars)
Currency		
AUD	–	–
CAD	15,973	(19,522)
MXN	38	(46)
EUR	390	(476)

The sensitivity analysis assumes that all other variables, in particular, interest rates remain the same.

A concentration of currency risk has not been identified.

### Interest Rate Risk

Interest rate risk refers to potential changes of value in non-derivative financial assets and liabilities including derivatives in response to fluctuations in interest rates. The Company holds a substantial volume of interest rate sensitive non-derivative financial assets and liabilities for operational and financial activities. Changes in interest rates can have adverse effects on the financial position and operating result of the Company. In order to mitigate the impact of interest rate risk, the Company aims in general to change interest rates from fixed to floating. Furthermore, interest rate risk is managed through economic hedges, using derivative financial instruments. To manage the maturity gaps, appropriate interest rate derivatives are used.

As a result of the ongoing reform and replacement of specific benchmark interest rates, uncertainty arises regarding the timing and exact nature of those changes. Overall, a considerable number of contracts within the Company are directly affected by the reform of benchmark interest rates. Hedging relationships within the Company are based primarily on USD LIBOR reference interest rates, whereby those

rates are designated as the hedged risk in fair value hedges. In the case of these hedging relationships, uncertainty arises with respect to the identifiability of the designated benchmark interest rates. The nominal amount of hedging instruments directly affected by the reform of benchmark interest rates is \$41,228,452.

The transition to the newly created and/or revised benchmark interest rates is being managed and monitored within the framework of a multidisciplinary project, the scope of which is likely to cover changes to systems, processes, risk and valuation models, as well as dealing with the related impact at an accounting and financial reporting level. The uncertainty arising from interest rate benchmark reform is expected to persist most likely until the end of 2021.

All interest rate derivative instruments not formally designated as hedging instruments in hedging relationships are recorded at fair value with the changes in fair value recognized in the financial result caption on the statements of comprehensive income or loss. The fair value of these interest rate derivative positions are reflected as of December 31,

2020 and, 2019 in interest rate derivative assets in the amount of \$50,681k and \$30,913, respectively, and interest rate derivative liabilities in the amount of \$54,057k and \$43,871k, respectively. The realized and unrealized gain on stand-alone interest rate derivatives was \$3,795k in 2020 and loss of \$55,075k in 2019.

For those hedging relationships for which fair value hedge accounting is applied according to IFRS 9, the fixed rate debt designated as hedged item are accounted for as an amount equal to the

amortized cost and an amount representing the change in fair value of the interest rate risk being hedged (basis adjustment). Changes in the fair value of interest rate swap contracts and the offsetting changes in the adjusted carrying value of the related portion of the fixed rate debt being hedged are recognized in the statement of comprehensive income or loss. The ineffective portion of a fair value hedge is recognized immediately in profit or loss.

The nominal amounts of hedging instruments at December 31, 2020 and 2019 were as follows:

in thousands of dollars 2020	Maturity within one year	Maturity between one and five years	Maturity later than five years
<b>Nominal amounts of hedging instruments</b>			
Interest rate swaps	11,205,000	22,125,000	4,810,000
Combined interest / currency swaps	1,249,302	1,226,100	613,050
in thousands of dollars 2019	Maturity within one year	Maturity between one and five years	Maturity later than five years
<b>Nominal amounts of hedging instruments</b>			
Interest rate swaps	8,900,000	18,840,000	4,025,000
Combined interest / currency swaps	–	2,265,771	561,175

The following table provides information on the nominal amounts, carrying amounts and fair value

changes of derivative financial instruments designated as hedging instruments:

in thousands of dollars	Nominal amounts	Carrying amounts / Fair values Derivative assets	Derivative liabilities	Change in fair value of designated components in reporting period for determining ineffectiveness
2020				
<b>Fair Value Hedges</b>				
Interest rate risks	38,140,000	741,413	389,976	255,822
Combined interest rate / currency risk	3,088,452	401,366	–	6,406
in thousands of dollars	Nominal amounts	Carrying amounts / Fair values Derivative assets	Derivative liabilities	Change in fair value of designated components in reporting period for determining ineffectiveness
2019				
<b>Fair Value Hedges</b>				
Interest rate risks	31,765,000	346,740	243,045	391,145
Combined interest rate / currency risk	2,826,946	119,204	778	19,548

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The following table summarizes key information on hedged items for each risk category:

in thousands of dollars	Carrying amount of hedged items (incl. cumulative fair value hedge adjustment)	Balance of cumulative adjustments to the carrying amount of the designated fair value hedges	Change in the fair value of the hedged items for determining ineffectiveness in the reporting period	Change in the FV of the hedge item for determining hedge ineffectiveness, where HRs terminated in the reporting period
2020				
<b>Fair Value Hedges</b>				
Receivables from BMW Group companies	22,159,388	234,388	163,798	–
Term debt	(16,916,987)	(738,160)	(451,339)	2,871
<b>Combined interest rate / currency risk</b>				
Term debt	(3,138,801)	(58,394)	(7,404)	–
<b>Total</b>	<b>2,103,600</b>	<b>(562,166)</b>	<b>(294,945)</b>	<b>2,871</b>
in thousands of dollars	Carrying amount of hedged items (incl. cumulative fair value hedge adjustment)	Balance of cumulative adjustments to the carrying amount of the designated fair value hedges	Change in the fair value of the hedged items for determining ineffectiveness in the reporting period	Change in the FV of the hedge item for determining hedge ineffectiveness, where HRs terminated in the reporting period
2019				
<b>Fair Value Hedges</b>				
Receivables from BMW Group companies	18,220,590	70,590	70,590	–
Term debt	(13,870,437)	(286,821)	(480,381)	(13,325)
<b>Combined interest rate / currency risk</b>				
Term debt	(2,867,433)	(50,991)	(20,797)	1,262
<b>Total</b>	<b>1,482,720</b>	<b>(267,222)</b>	<b>(430,588)</b>	<b>(12,063)</b>

The recorded ineffectiveness in the income statement amounts to \$(32,717k) in the reporting year and \$(19,894k) in the prior year and mainly results

from currency basis adjustments and late designations of interest rate swaps.

The cost of hedging reserve, showing the not designated components, has developed as follows:

in thousands of dollars	2020 Cost of hedging	2019 Cost of hedging
Balance at January 1	12,942	17,976
Changes recognized directly in equity	–	4,148
Reclassification to profit or loss	(6,436)	(9,182)
Deferred taxes	1,636	–
<b>Balance at December 31</b>	<b>8,142</b>	<b>12,942</b>

The fair value of the Company's interest rate portfolio, which represents the net present value of all future, fixed cash flows, including loans, deposits, and derivative financial instruments, was \$(388,742k) as of December 31, 2020 and \$64,806k as of December 31, 2019. A one basis point movement in interest rates would have increased or decreased this valuation at December 31, 2020 by \$120k.

The Company assesses its interest rate exposure by using a value at risk analysis. This is based on a historical simulation, in which the potential future fair value losses of the interest rate portfolio are compared with expected amounts on the basis of a holding period of 250 days and a confidence level of 99.98%. For year ended December 31, 2020 the potential volume of fair value fluctuations measured on the basis of the value at risk approach was \$40,981k.

#### (ii) Nonfinancial Risks

Nonfinancial risks could arise from the Company's operations. Operational risks mainly result from the use of computer systems and information technology. The Company uses computer systems to monitor financial positions and daily cash flows and process payments to internal and external counterparties. System failures can result in delays in payment processing. Further operational risk can arise from the settlement of financial transactions. The management of daily cash flows at the Company depends on the timely receipt of funds from external institutions who act as counterparties of financial transactions, such as bonds, swaps, or other

derivative financial instruments. To mitigate negative impacts of system failures, all key systems are set up in parallel and/or have backup facilities.

#### (a) Capital Management

The Company's objectives, when managing capital at an individual company level, are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may issue new shares or adjust the amount of dividends paid to shareholders. The Company has no prescribed dividend policy.

The Company's equity, as disclosed on the face of the statement of financial position, constitutes its capital. The Company maintains its level of capital by reference to its financial obligations and commitments arising from operations requirements. In view of the extent of the Company's borrowings or debt, the capital level as at the end of the reporting period is deemed adequate by the board of management of the Company.

There were no changes in the Company's approach to capital management during the first half of the year. The Company is not subject to externally imposed capital requirements.

#### (b) Concentration of Risk

No concentration of risk was identified that would be relevant to financial statement readers.

### [8] Cash Flow

The statements of cash flows show how the cash and cash equivalents of the Company have changed during the year as a result of cash inflows and cash outflows. In accordance with IAS 7, cash flows are classified into cash flows from operating, investing and financing activities. The Company's purpose is to assist the financing of the activities conducted by companies of the BMW Group. The cash flows from

operating activities are presented under the indirect method (profit or loss for the period reconciled to the total net cash flow from operating activities). Under this method, changes in assets and liabilities relating to operating activities are adjusted for currency translation effects. The cash flows from investing and financing activities are based on actual payments and receipts.

Liabilities related to financing activities can be reconciled as follows:

in thousands of dollars	2019	Cash Flows	Accrued Interest	Foreign Exchange	Fair Value Adjustments	Fee Amortization	2020
Term debt	20,570,735	1,088,714	8,427	263,965	450,904	15,698	22,398,443
Commercial paper	2,583,675	(2,583,675)	—	—	—	—	—
<b>Total</b>	<b>23,154,410</b>	<b>(1,494,961)</b>	<b>8,427</b>	<b>263,965</b>	<b>450,904</b>	<b>15,698</b>	<b>22,398,443</b>



**[9] Segment Information**

According to the definition of an operating segment under IFRS 8 and as presented in Note (1) Nature of Operations, BMW US Capital, LLC has one segment,

and figures included in the statements of comprehensive income / (loss) represent the nature and financial effects of the business activities.

**[10] Additional Disclosures**

During 2020, no events have occurred, that could be considered unusual due to their nature, size or incidence, that have not been disclosed in previous notes and that could have a major impact on the earnings performance, financial position and net

assets of the Company. There have been no changes in the composition of the Company during 2020. The Company did not become an investment entity under the definition of IFRS 10.

**[11] Contingent Liabilities**

In December 2019, the Company was informed by the U. S. Securities and Exchange Commission (the SEC) that the SEC had commenced an inquiry into BMW Group's vehicle sales practices and reporting. On January 22, 2020, the SEC formally opened an investigation into potential violations of U. S. securities laws by the Company relating to disclosures regarding BMW Group's unit sales of new vehicles.

This matter was settled in September 24, 2020 with the SEC, without admitting or denying the allegations, and BMW Group consented to the entry of an Order finding violations of the U.S. Securities Act and agreed to pay a penalty of \$18 million. Certain BMW Group entities and their officers are defendants in private securities litigation following the SEC Order. Possible risks for the BMW Group cannot be quantified at present. Further disclosures pursuant to IAS 37.86 cannot be provided at present.

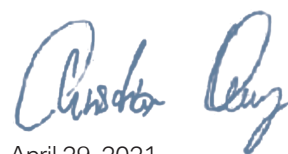
**[12] Subsequent Events**

The coronavirus pandemic will continue to influence the course of business for the BMW Group in 2021. The situation remains volatile and could have an impact on the results of operations, financial position and net assets of the BMW Group. The further course of the pandemic and implications for the BMW Group's business performance is being continually monitored. Current estimates and assumptions for the financial year 2021, to the extent already known to the Company, have been taken into account and described in the management report. Apart from these assessments, no further significant negative effects are known or can be estimated at the present time. However, further negative effects could arise in the course of the year.

The Company has evaluated subsequent events for potential recognition, measurement, or

disclosure in the financial statements occurring after the reported period through the date of this report April 29, 2021 and concluded no such events occurred.

BMW US Capital, LLC



April 29, 2021  
Christian Kunz  
President